

BUILDING GREAT BUSINESSES THROUGH PEOPLE

BW Forsyth Partners (Forsyth) is a St. Louis-based investment firm with a perpetual investment horizon and permanent capital base. Forsyth focuses on acquiring and building enduring businesses through a people-centric approach to culture, programmatic acquisitions, and operational strategy deployment.

WHY PARTNER WITH US



BUY, BUILD & HOLD

Single sale for your business without flipping in 3-5 years

4 platform companies established

40+ acquisitions completed and 0 sold companies

Revenue growth from \$259M to **\$830M** as of 2021

People growth from 1,145 to **2,500+**



FOUNDER & FAMILY FOCUS

Evergreen source of capital allows us to partner and serve the unique needs of a family and founder-owned business

Balanced approach of autonomous teams and brands with operational synergies

30+ unique founder or family transitions

100+ rollover shareholders in same security as Forsyth



HONORING LEGACIES & PEOPLE

Cultural programs, leadership training and profit sharing initiatives provide unique opportunities for team members

500+ leadership institute graduates

Intentional development of people through Elevate program

350+ equity ownership participants across our family of businesses



INTERIM LIQUIDITY

Ability for shareholders to redeem equity on an ongoing and partial basis

\$50M+ of equity redemptions for non-Forsyth shareholders

\$270M+ of equity value outstanding for non-Forsyth shareholders

Current value of equity represents an **8.9x** multiple of initial rollover capital

WHAT OUR BUSINESS LEADERS SAY



“My experience working with the team at Forsyth has been exceptional. Having worked with traditional private equity owners for the previous 10 years, *the difference with BWFP is striking.*”

—Brad Schmidgall
CEO & FORMER OWNER

“Our decade-long partnership with Forsyth has been integral to the growth and prosperity we have experienced. *They are ‘partners’ in the truest and best sense of the word.*”

—John Quinn
CEO & FORMER OWNER

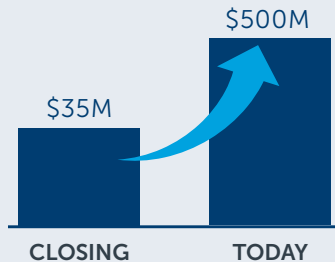
“I’ve been truly impressed by how Forsyth understands how family businesses function. It truly has been a pleasure working with the team. Their *long-term focus, strategy and commitment to develop people*, are the biggest reasons I made the decision to partner with them.”

—Jamie Wegner
PRESIDENT & FORMER OWNER

“*Joining the Forsyth Team continues to prove itself the right decision.* Whether we have looked for support in our sales expansion, supply chain reviews, continuous improvement goals, or operations; Forsyth has brought shared ideas and synergies to the table.”

—Sean Hargett
PRESIDENT & FORMER OWNER

COR PARTNERS CASE STUDY



- Partnered with existing leadership team to build upon a \$35M single service line into a full service **\$500M** provider
- **13** add-on acquisitions completed
- Recruited additional talent to supplement existing team
- Rollout of strategy and cultural programs
- Initial shareholders have achieved a **15x** multiple on their investment

OUR PLATFORMS



Transportation & utility
infrastructure
products & services



Process automation
for production
processes



Services for
property & casualty
insurance



Medical device
manufacturing
products & services



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