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## Forsyth Capital Expands Insurance Services Platform with Addition of Forensic Consulting Firm

PT&C Consulting Represents Forsyth's Second Acquisition in the Past Three Months

ST. LOUIS — November 26, 2013 — Forsyth Capital Investors, LLC, an investment firm targeting the manufacturing and insurance services sectors, announced the acquisition of PT&C Forensic Consulting Services by its current insurance services platform company, Engle Martin & Associates, Inc. This is the first add-on acquisition for Engle Martin since being acquired by Forsyth Capital in April 2011 and accelerates the Company's growth and diversification in the insurance services sector. PT&C provides a full suite of forensic engineering and fire and explosion origin and cause services both domestically and internationally. These offerings complement the core loss adjusting and third party administration services currently provided by Engle Martin.

"Partnering with PT&C offers the Engle Martin platform a tremendous opportunity to add 115 highly skilled and talented team members providing high quality, complementary services to a comparable customer base of insurance carriers, agents and corporations," said Kyle Chapman, co-founder of Forsyth Capital and Chairman of Engle Martin. "The two companies already maintain a strong business relationship and the teams are excited to join together to continue developing a market leading, national insurance services platform that will provide the highest level of service to our customers over the long-term."

Engle Martin's acquisition of PT&C is the second add-on acquisition completed by a Forsyth Capital portfolio company in 2013 and is directly aligned with the firm's long-term, platform building investment approach. The Engle Martin and PT&C partnership creates a stronger insurance services platform with an enhanced, more diversified service offering and broader client base.

"The acquisition of PT&C Forensics strengthens our service capabilities for our customer base and significantly expands our technical expertise. Our strategy has always centered on meeting our clients' needs, and adding these key, complementary services allows us to respond to our customers more effectively," said John Quinn, President & CEO of Engle Martin.

Headquartered in Atlanta, GA, PT&C Forensics was founded in 2005 and has quickly grown its national presence to include over 35 locations across the U.S. with additional locations planned in 2014. PT&C Forensics' professional staff is licensed in all 50 states and has assisted its clients with claims in more than 27 countries. President and CEO Grover Davis, along with the existing highly talented



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executive team, will continue to lead the company, which will maintain its independent management structure.

"We believe our clients will quickly recognize the value of our collective resources," said Davis. "Consistent with Engle Martin's approach, PT&C Forensics' client-focused model delivers an unmatched combination of quality and service through our team of professionals."

## About Forsyth Capital Investors, LLC

Forsyth Capital Investors is a St. Louis-based investment firm focused on making long-term investments in middle-market companies operating in the capital equipment and component manufacturing and insurance services sectors. Forsyth Capital's investment approach offers a balanced blend of private equity fundamentals and significant operational expertise made possible by its strategic relationship with Barry-Wehmiller Group, Inc., a diversified capital equipment manufacturer. Because of its unique relationship with an active operating company, Forsyth Capital Investors offers many of the value-added resources of a strategic partner, while maintaining the entrepreneurial spirit and autonomy of the portfolio company's leadership team. For more information, visit <a href="https://www.forsythcapital.com">www.forsythcapital.com</a>.

## Engle Martin & Associates, Inc.

Engle Martin is a leading national independent loss adjusting and claims management provider. Privately held and owner operated, Engle Martin is committed to meeting the ever-changing demands of the insurance industry and to delivering consistent and quality claims service. The firm provides a comprehensive line of service offerings including commercial property, casualty, inland marine/cargo, heavy equipment and large loss adjusting, as well as TPA/claims management and subrogation. For more information, visit <a href="https://www.englemartin.com">www.englemartin.com</a>.

## PT&C Forensics

PT&C Forensics, Inc. is recognized as one of the nation's leading forensic consulting companies whose success stems from an uncompromising level of professionalism, quality of work and an unparalleled level of responsiveness. For more information, visit, <a href="https://www.ptcinc.com">www.ptcinc.com</a>.

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