

## BUILDING GREAT BUSINESSES THROUGH PEOPLE

BW Forsyth Partners (Forsyth) is a St. Louis-based investment firm with a perpetual investment horizon and permanent capital base. Forsyth focuses on acquiring and building enduring businesses through a people-centric approach to culture, programmatic acquisitions, and operational strategy deployment.

### WHY PARTNER WITH US



#### BUY, BUILD & HOLD

Single sale for your business without flipping in 3-5 years

**3** platform companies established

**40+** acquisitions completed and 0 sold companies

Revenue growth from \$259M to **\$830M** as of 2021

People growth from 1,145 to **2,500+**



#### FOUNDER & FAMILY FOCUS

Evergreen source of capital allows us to partner and serve the unique needs of a family and founder-owned business

**Balanced approach** of autonomous teams and brands with operational synergies

**30+** unique founder or family transitions

**100+** rollover shareholders in same security as Forsyth



#### HONORING LEGACIES & PEOPLE

Cultural programs, leadership training and profit sharing initiatives provide unique opportunities for team members

**500+** leadership institute graduates

**Intentional development** of people through Elevate program

**350+** equity ownership participants across our family of businesses



#### INTERIM LIQUIDITY

Ability for shareholders to redeem equity on an ongoing and partial basis

**\$50M+** of equity redemptions for non-Forsyth shareholders

**\$270M+** of equity value outstanding for non-Forsyth shareholders

Current value of equity represents an **8.9x** multiple of initial rollover capital

## WHAT OUR BUSINESS LEADERS SAY



“My experience working with the team at Forsyth has been exceptional. Having worked with traditional private equity owners for the previous 10 years, *the difference with BWFP is striking.*”

—Brad Schmidgall  
CEO & FORMER OWNER



“Our decade-long partnership with Forsyth has been integral to the growth and prosperity we have experienced. *They are ‘partners’ in the truest and best sense of the word.*”

—John Quinn  
CEO & FORMER OWNER



“I’ve been truly impressed by how Forsyth understands how family businesses function. It truly has been a pleasure working with the team. Their *long-term focus, strategy and commitment to develop people*, are the biggest reasons I made the decision to partner with them.”

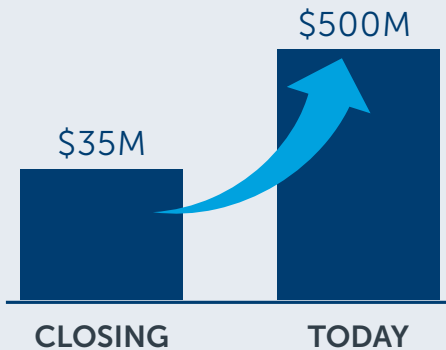
—Jamie Wegner  
PRESIDENT & FORMER OWNER



“*Joining the Forsyth Team continues to prove itself the right decision.* Whether we have looked for support in our sales expansion, supply chain reviews, continuous improvement goals, or operations; Forsyth has brought shared ideas and synergies to the table.”

—Sean Hargett  
PRESIDENT & FORMER OWNER

## COR PARTNERS CASE STUDY



- Partnered with existing leadership team to build upon a \$35M single service line into a full service **\$500M** provider
- **13** add-on acquisitions completed
- Recruited additional talent to supplement existing team
- Rollout of strategy and cultural programs
- Initial shareholders have achieved a **15x** multiple on their investment

## OUR PLATFORMS



Transportation & utility  
infrastructure  
products & services



COR PARTNERS

Services for  
property & casualty  
insurance



Medical device  
manufacturing  
products & services



Scan the QR Code  
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