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FORSYTH CAPITAL
I N V E S T O R S

NEWS for Immediate Release

Forsyth Capital Expands Insurance Services Platform with the Acquisition of Regional Claims Adjusting Firm

Totura & Company Represents Forsyth's Fourth Acquisition in the Past Five Months

ST. LOUIS — March 18, 2014 — Forsyth Capital Investors, LLC, an investment firm targeting the manufacturing and insurance services sectors, announced the acquisition of Totura & Company by its current insurance services platform company, Engle Martin & Associates, Inc. This is the second add-on acquisition for Engle Martin in the last four months, as the firm continues to execute its strategic acquisition growth plan to build a broader and more diverse insurance services provider. Fort Lauderdale, FL-based Totura provides specialty claims adjusting services for all lines/types of property, casualty and liability claims. The addition of Totura strengthens Engle Martin's presence in the southeastern US and complements its core loss adjusting and third party administration services. StoneRidge Advisors acted as the sole financial advisor to Totura on the transaction.

John Quinn, President and Chief Executive Officer of Engle Martin & Associates, Inc., stated, "We believe that joining forces with Totura & Company will enhance our casualty adjusting capabilities and greatly strengthen our market presence in Florida and the southeast. We are impressed with Totura's reputation for quality service delivery and a focus on client needs. Their approach is well-aligned with Engle Martin's philosophy and culture."

"An active acquisition strategy that complements Engle Martin's proven organic growth initiatives is a key component to executing on our vision for the future," said Kyle Chapman, Co-Founder of Forsyth Capital and Chairman of Engle Martin. "We are focused on acquisition opportunities with high quality partners that will benefit from our national platform and bring complementary service offerings and depth of product knowledge, ultimately allowing us to better serve our clients' needs. The partnership with Totura clearly achieves this goal and the company's 52 highly talented associates, strong client relationships, and rich reputation in the casualty market made it a perfect addition to Engle Martin's growing platform."

Since its founding in 1970, Totura has focused on building a leading regional claims adjusting business with a dedication to hiring and retaining the best and most experienced claims professionals in the industry. Totura & Company operates in seven key southeastern US markets with 28 full time adjusters and a dynamic network of flex-capacity adjusters. The company services more than 900 different clients nationwide and also handles many London, England-based clients through certain underwriters of Lloyds of London.

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“We are honored that Engle Martin recognizes the value of our organization, and we are confident that our claims expertise will have an immediate and long-term positive impact on Engle Martin’s continued growth and success,” said Doug Totura, Chief Executive Officer of Totura & Company. “The Totura team is thrilled to partner with Engle Martin and Forsyth Capital and we look forward to the enhanced access to national markets and greater client service opportunities this partnership will provide.”

About Forsyth Capital Investors, LLC

Forsyth Capital Investors is a St. Louis-based investment firm focused on making long-term investments in middle-market companies operating in the capital equipment and component manufacturing and insurance services sectors. Forsyth Capital’s investment approach offers a balanced blend of private equity fundamentals and significant operational expertise made possible by its strategic relationship with Barry-Wehmiller Group, Inc., a diversified capital equipment manufacturer. Because of its unique relationship with an active operating company, Forsyth Capital Investors offers many of the value-added resources of a strategic partner, while maintaining the entrepreneurial spirit and autonomy of the portfolio company’s leadership team. For more information, visit www.forsythcapital.com.

About Engle Martin & Associates, Inc.

Engle Martin is a leading national independent loss adjusting and claims management provider. Privately held and owner operated, Engle Martin is committed to meeting the ever-changing demands of the insurance industry and to delivering consistent and quality claims service. The firm provides a comprehensive line of service offerings including commercial property, casualty, inland marine/cargo, heavy equipment and large loss adjusting, as well as TPA/claims management and subrogation. For more information, visit www.englemartin.com.

About Totura & Company

Totura & Company offers specialty adjusting services for all lines/types of property, casualty and liability claims and prides itself on protecting its valued clients’ interests by providing prompt fair and personalized service. The company originates claims from traditional domestic insurance carriers, start-up carriers, as well as excess and surplus lines carriers, London syndicates, TPAs, self-insured entities and city and state municipalities, handling claims for more than 900 different clients nationwide. In addition to property and casualty claims, Totura & Company runs workers’ compensation programs for a variety of self-insured clients and enjoys a diversified client base built on loyalty from over 39 years of exceptional claims service. For more information, visit, <http://www.totura.com>.

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